JUNIPEr NETWORKS | wework

WeWork India

AI-native networking is perfect for shared workspaces

Transform IT networking with AI, machine learning, and data science

Learn more →

Industry

Real estate

Region

India

WeWork India elevates workspace experiences with faster connectivity

Launched in 2017, WeWork India is one of India's leading premium flexible workspace operators - GPTW certified (Nov 2024 – Nov 2025). WeWork India is the largest operator by total revenue for the past three fiscal years* Since its inception, WeWork India has expanded across 59 operational centers, across 8 cities in Chennai, New Delhi, Gurugram, Noida, Mumbai, Bengaluru, Pune, and Hyderabad. WeWork India has played a significant role in the growth of the flexible workspace sector and contributed to the evolution of its products and services, providing customised and curated solutions for various office space needs. (Source: CBRE)

WeWork India chose Mist, Juniper's AI-native networking platform, to provide fast, secure connections at its centers.

Overview

Challenge

"We support a lot of teams with limited staff resources," said Purusothaman Satchithanandam, Director of Technology Services. "We need maximum speed, protection, coverage, and stability."

Transformation

WeWork India replaced its wired and wireless network with Juniper Mist, the only fully integrated AI-native portfolio of campus and branch solutions. With the Juniper Mist solution, WeWork India can manage its wireless access, wired access, and firewalling under a common Mist AI engine and microservices cloud infrastructure. WeWork India has everything it needs to deploy quickly and securely, operate easily, and realize lower TCO and OpEx and superior end-to-end assured user experiences.

*Source: CBRE

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Outcomes

Fewer support escalations

90%

Network problems solved
by Mist AI

Diverse user base

300-400

Members served daily at
each WeWork India center

Small, but mighty, team

5

IT operations
team members

Solution and implementation

Juniper AP43
Wireless Access Point

Juniper EX3400 Switch

Juniper Mist
Wi-Fi Assurance

Juniper Mist
Wired Assurance

Juniper Marvis
Virtual AI Assistant

> "With Juniper's AI-native networking platform **delivering fast, reliable Wi-Fi**, we can offer our customers an exceptional workplace experience."
>
> **Purusothaman Satchithanandam**
> Director of Technology Services, WeWork India

Mist, Juniper's full stack AI-native platform, is the network standard at WeWork India. Members connect to the Wi-Fi network through Juniper AP43 access points that integrate virtual Bluetooth LE and IoT capabilities for exceptional user experiences. Among WeWork India's members are IoT startups that require advanced network capabilities for their R&D. Cloud-managed, high-performance Juniper switches support traffic from core to edge.
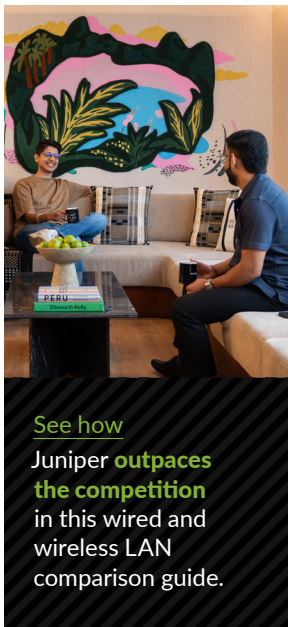
Members want a stable, reliable network, and the IT team leans heavily into Juniper's Marvis AI Assistant. The AIOps in Marvis help minimize network downtime and disruptions. "With Marvis and Mist AI, we understand the pain points in our infrastructure," said Satchithanandam.

> "Juniper takes care of so many network issues that **it frees up our teams** to focus on the interesting stuff that adds value."
>
> **Purusothaman Satchithanandam**
> Director of Technology Services, WeWork India

www.juniper.net

See how
Juniper **outpaces the competition** in this wired and wireless LAN comparison guide.

Members enjoy premium services and superior experiences

Businesses of all sizes come to WeWork India as a home base, and each has different requirements. Juniper Mist exposes pain points and provides the visibility and resiliency that ensures excellent user experiences.

"Juniper gives us the confidence of premium enterprise grade services," said Satchithanandam. "Our members have a better experience with best-in-class technology."

Marvis is the helpdesk all-star

Solving wireless issues is complicated. Is the problem related to the network, application, or device?

"With Juniper and Marvis, we can pinpoint if an issue is with an individual or the infrastructure, and we can diagnose it," said Satchithanandam. "We are seeing 90% of problems solved through the Juniper Mist interface."

Smart buildings ready for business

WeWork India uses analytics to understand building behaviors, such as where people gather and when the offices are busiest.

"Having a Juniper network means we can customize experiences for our clients," said Satchithanandam.

Growth plan approved and ready

When the time comes to deploy networking in a new building, the IT team can turn Wi-Fi services on fast. Proven, simple templates for accurate configuration and zero touch provisioning speed deployment and reduce errors.

More information

Juniper Mist: purpose-built with AI and for AI

To learn more about Juniper's AI-native full stack network, visit our website at https://www.juniper.net/us/en/campus-and-branch.html

For technical datasheets, guides, and documentation, visit Juniper AI for IT operations (AIOps): https://www.juniper.net/us/en/solutions/artificial-intelligence-for-it-operations-aiops.html

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